

# ANNUAL REPORT 2017

SALUD Y PAZ  
"PROVIDING HEALTH, HEALING, AND  
EDUCATION WITH THE PEOPLE OF  
GUATEMALA"



INTERNATIONAL HANDS IN SERVICE  
[WWW.SALUDYPAZ.ORG](http://WWW.SALUDYPAZ.ORG)

PHOTO BY FRANCISCO ALCALA  
PHOTOGRAPHERS WITHOUT BORDERS  
AUGUST, 2017





# DIRECTOR'S STATEMENT

Since taking on the role of executive director in July 2017, I can tell you-- *without a doubt in my mind*--Salud y Paz is an extraordinary organization. The social and economic challenges in providing health and education in Guatemala make achievements from 2001 until the present all the more amazing.

Earthquakes, landslides, volcanic destruction. Extreme poverty, corruption, violence. Suicide, disease, migration. And yet, as Dr. Paul Caldron, a volunteer missionary from Phoenix quipped, this reality is what gets many of us "out of bed in the morning."

A dedicated staff of more than 35 Guatemalans; highly motivated volunteer medical and construction teams from the U.S.; a supportive Board of Directors; inspiring religious partners such as the United Methodist Church, and the Guatemala Methodist church are crucial elements in the so-called "success stories" that we are blessed to be able to share in this 2017 Annual Report.

**KRISTEN SOLTVEDT  
RINALDI**

**SALUD Y PAZ DIRECTOR**

2017 Board of Directors: Chair Arlen Stauffer, FL;  
Vice-chair Frank Anderson, WA; Treasurer Peter Gordon, PA;  
Secretary Heather Nielsen, MN; Sandy Brown, WA; Linda Brewster, ME;  
Jo Martens, TX; Guy Griswold, GA



## THE MISSION HIGHLIGHTS

**Let us tell you a bit about the year's activities in our 3 permanent clinics located in Camanchaj, Nahuala, and Cunen as well as our school, Colegio Susanna Wesley or CSW.**

In the Mayan highlands, in 2017 we served 10,000 patients in our permanent clinics, and another 10,000 or so in the 28 rural community clinics staffed by medical/dental teams. In the Nahuala clinic (thanks to a repeat generous donor) we added all new dental equipment and began to offer fillings and cleanings--as opposed to extractions only. We provided life-changing surgery for close to 100 patients, performed more than 5000 laboratory tests, built one house with a young widow and her 5 boys, and graduated 15 children who moved on to 2nd grade at the public school down the road. The 49 children marched in one parade (September 15, i.e. Independence Day,) read probably 2500 books, and each child ate about 750 nutritious breakfasts, snacks, and lunches. We delivered one handbuilt communion table, stocked medications and gave follow-up for the above 20,000 patients, restored our partnership with 98 Guatemalan Methodist pastors and churches, and enjoyed one amazing outing to the beach at Monterrico as a staff.

Also in 2017 we bid *vaya con Dios* to Katie Slagle, Clarissa Fuentes, and many other friends and coworkers.

Each one leaves their mark on S y P. *Gracias!*



2017 IN REVIEW  
*partners*

JUAN CHOX, DIRECTOR DE ASOCIACION DE DESARROLLO FE Y AMOR,  
NAHUALA



JUAN CHOX WITH COCODES OR COMMUNITY LEADERS OF NAHUALA

Juan Chox has lived his whole life in Nahuala, an indigenous community of "extreme poverty," according to world health standards. We consider Juan, director of Fe y Amor in Nahuala, a true 50/50 partner. In October 2017 we celebrated our first anniversary since Fe y Amor opened its doors to host Salud y Paz. Juan now helps to organize the rural clinics as well as the permanent clinic in town. And he's not shy to share the goals of local leaders. Above he facilitates a request to shore up the "tanquis." On top of this cement water tank Catholic, Protestant, and Maya practicante regularly give God thanks for their clean water supply. Because you partner with us, Salud y Paz is

able to partner with Fe y Amor.

Like many organizations founded with the support of the United Methodist Church, we strive as the body of Christ to work together with neighbors near and far. Does it matter how we get the tasks of justice and love done? Yes, we believe it matters very much.

Patrick Friday, director of In Mission Together explains a key difference between **working with** and providing for. In "A Mission Journey: a Handbook for Volunteers," he writes, "Whereas needs-based, short-term relief is the most common approach to mission engagement, the In Mission Together-- IMT-- vision of .:

partnership focuses on asset-based, long-term development.

Perhaps you have heard of the **50/50 Partnership Covenant**. It's a simple idea yet it enables a ministry to "be more effective, do no harm, empower others, and have long-term impact." Though we often have fallen short, we strive to keep the 50/50 goal in front of us here in the Mayan highlands of Guatemala.

In fact, in 2017 the Board of Directors made a simple one word change to the mission statement..."providing health, healing, and education" --not for, but rather "**with**--- the people of Guatemala."

# people

BIANCA, PAUL, AND FRANCISCO

## WORKING BEHIND THE SCENES FOR HEALTH AND EDUCATION



## PEOPLE WE ADMIRE

THEY COME FROM ALL OVER THE WORLD

First, we have an incredible staff who hate to be singled out. Truly, they don't like it. But no Annual Report would be complete without telling you about the accomplishments of our "workers" or "trabajadores." Bianca Hernandez wrote an award-winning paper for her master's in financial administration based on the mathematical model of "Cadenas de Markov" to predict the probability of changing the historical statistics of violence against women in the Mayan highlands of Guatemala. In her day to day work she writes checks to assist patients, pays the bills, and along with Jan Lage keeps a close eye on our budget.

Secondly, around 400 amazing people come through Salud y Paz on short-term missions.. Some of the people I most admire are the volunteer nurses and physicians who work in the rural communities for a week. Dr. Paul Caldron is an especially interesting guy. Not only does he see patients in "extreme poverty" with hypertension, diabetes, and pain issues, he also does research and writes about the ethical challenges that global health ministries face. From his book I learned a lot about the true costs of medical missions, the need to outline best practices, and what motivates physicians to participate. Paul hopes to publish a case study using Salud y Paz. Our story can help other NGOs to analyze both strengths and weaknesses in their work.

One final example...before returning to the U.S. in the fall, Katie arranged for a grant from Photographers Without Borders. In August, Francisco Alcala of Queretaro, Mexico selected Salud y Paz for his short term mission: to help NGOs tell their stories through professional photography. The cover photo of this Annual Report and those on pages 2, and 4-6 are Francisco's. See his work at [www.alcalatorreslanda.com](http://www.alcalatorreslanda.com). Hardly a day goes by that I don't think of the far reaching impact of his art to communicate health and peace across languages.

Thanks to Bianca, Paul, Francisco and countless others for your contributions to the daily life of Salud y Paz.

2017 IN REVIEW

# prayer



We don't make a big deal of it, but the fact is the Board of Directors, the medical, dental, construction, and surgery teams, the donors, and the international staff are far more United Methodist than they let on. What does a methodist approach to "scripture, tradition, reason, and experience" look like, or sound like in the multilingual, multiethnic mountains of Guatemala? Take the tradition of prayer, for example.

Each Monday precisely at 8am-8:10am chaplain Sebastian leads the staff in devotions. As we stand in a circle around the dinner/pill-counting/meeting table I think of the colorful textile that hangs across the doorway between patients and staff. I have never

**What I like about this praying, whether in the clinic or in the school, is that it's not showy, but is easily overheard.**

asked how patients perceive this arrangement...sitting on the other side of the curtain listening to stories of Jesus healing the fevers/sores/bleeding of many, and restoring them to an all-around new kind of life. I suspect it might be slightly underwhelming, especially since I once sat in on the prayers of the patients which Sebastian leads every Monday at 7am-7:30 am. . Deep, ancient, hypnotic. Totally non-western musical notes. I taped the sound on my cell phone and sent it to my daughter, a latin@x artist/activist. "Wow, that's heartbreaking,"she said. Yes, far too intimate to share on social media. Breath moving in and out of different kinds of bodies, sweet notes of joy and lamentation. Like the mayan blues.

# Assistance

At Salud y Paz, we assist patients, parents of school age children, and volunteer staff members who cannot afford the high cost of medical tests, medicines, and quality education.

In 2017, we gave more than \$15,000 in assistance.

We aim to triple the amount of assistance for health and education in 2018. Perhaps you can help! Questions about becoming a donor? We value transparency in managing your gift. Ask Kristen at [executivedirector@saludypaz.org](mailto:executivedirector@saludypaz.org).



## Sponsor a child at CSW

Support a child's health and hygiene for \$400 yearly or nutrition for \$1000 yearly. The actual cost of providing trilingual education comes to \$1500 per child.

**Or...Sponsor higher education; we love to manage scholarships for adult staff, too**

Jeff and Ana are studying teacher education; Lorena and Marta are in nursing school, and Bianca and Ana Margarita are working on masters degrees. Remember Willy? He finished his medical degree in 2017 thanks to you.

## contact details

**Checks can be sent to**

Peter Gordon, Treasurer  
International Hands in Service  
3400 Eastern Blvd. A-1  
York, PA 17402

**You can always donate on our Website / Social Media**

[www.saludypaz.org/give/](http://www.saludypaz.org/give/) [www.facebook.com/ProjectSaludYPaz/](http://www.facebook.com/ProjectSaludYPaz/)

**Questions about sponsoring a child or teacher in Guatemala?**

**Ask Kelly at**

[resourcecoordinator@saludypaz.org](mailto:resourcecoordinator@saludypaz.org)



## PROFIT AND LOSS

January - December 2017

Income	Expenses
Contributed support 232,145.80	Assistance expenses 15,205.88
Patient services 26,896.81	Salaries & related expenses 211,283.20
Colegio Parent Contributions 2,697.87	Automobile expenses 22,485.86
Patient Donations for Team Services 3,284.93	Pharmacy and Supplies 54,091.37
Total Program service fees 32,879.61	Telecommunications 11,475.81
Team Income 361,068.58	Occupancy expenses 22,991.44
Total Income \$643,352.37	Total Pre-school Expenses 43,128.39
GROSS PROFIT \$641,978.77	Total Cunen Clinic 3,094.27
	Total Nahuala 4,579.40
	Total Team expenses paid 267,913.53
	Total Expenses \$699,010.60
	NET OPERATING INCOME \$ -57,031.83
	NET INCOME \$ -57,673.47

**"\$-57,673.47 That doesn't sound good."**

You're right. Contributions in 2017 did not keep up with expenses, and spending for such vital things as medicine, salaries, and school feeding program suffered. :(

However, the Board of Directors together with Salud y Paz staff has produced a detailed Fundraising Plan for 2018--it includes applying for grants in health education, improving our marketing and communications with donors, and learning to think of financial gifts as the foundation for long term sustainability of the mission. We are looking to raise approximately \$75,000 above 2017 levels of giving.





Reconciliation October 2017 in Panajachel

Joy at the beginning of a newfound commitment to mutual ministry between the Board of Directors of Salud y Paz and the Executive Committee of the I.E.N.M.P.G. or the Guatemalan National Methodist Church. From left: Mario, Ingrid, Kristen, Micaela, Tomas (kneeling), Alejo, Juan, Arlen, Juan, Gaspar. In back: Rene, Peter, Jo, Frank, Guy, Heather.





What does the Lord require of you but to do justice, and to love kindness, and to walk humbly with your God? Micah 6:6 (NRSV)

Maltiox--Gracias--Thank you-- for walking with us on the road towards building health and peace in the western Mayan highlands of Guatemala. Keep in touch!

